



ALPHA CAPITAL CRE

ALPHA CAPITAL CRE SECURES \$40M IN ACQUISITION FUNDING, HELPS SOUTHERN MARINAS CLOSE ON FOUR MARINAS IN FLORIDA AND THE CAROLINAS

FOR IMMEDIATE RELEASE

CHICAGO, IL (February 24, 2020)—Chicago-based Commercial Real Estate Investment Banking Firm Alpha Capital CRE recently closed on a string of marinas across the United States. Trisha Connolly, Alpha Capital's Managing Director, and Matthew Stearns, Senior Vice President, secured financing for Riverwatch, Bradenton, Boathouse, and River's Edge Marinas for client Southern Marinas. In all, Ms. Connolly and Mr. Stearns secured \$40M in senior financing for Southern Marinas, which has now added properties in Stuart, Florida (Riverwatch); Cortez, Florida (Bradenton); Beaufort, North Carolina (Boathouse); and North Charleston, South Carolina (River's Edge) to their portfolio.

These closings have more than doubled the size of Southern Marinas' management portfolio, which boasts six total properties spread across Kentucky, Tennessee, North Carolina, South Carolina, and now Florida. "Working with Southern Marinas to secure the financing needed to recapitalize out the equity on this marina property portfolio was an important step in creating additional liquidity for the sponsor," said Mr. Stearns in an official statement. "We look forward to working with other marina management companies throughout the nation to help grow their portfolios and increase their holdings."

Alpha Capital CRE is a commercial real estate investment banking firm providing capital markets solutions to institutional and entrepreneurial sponsors nationwide across all asset classes. Our company takes a comprehensive approach to provide financial structuring and equity advisory services tailored to each client. Alpha delivers in-depth capital markets expertise and a vast network of capital sources, boasting specific expertise in both Debt Financing and Equity Placement.

Senior Management at Alpha Capital CRE, formerly Alpha Alternatives, includes Michael Riley, Anthony Longo, Trisha Connolly, and Matthew Stearns. Alpha Capital CRE focuses on capital market solutions for all commercial real estate asset classes and product types. Please direct media inquiries to lena@firststationmedia.com; business inquiries can be sent to info@alphacapitalcre.com.

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ABOUT ALPHA CAPITAL CRE

Alpha Capital CRE's philosophy was originally focused on incorporating experience and relationships from raising institutional fund capital and transitioning those relationships into direct joint venture CRE transactions. As the CRE market strengthened, Alpha built out a full-service Capital Markets firm focusing on equity, debt, and institutional real estate fund placement agent services.

